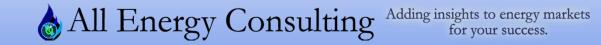


Power Market Analysis Near-Term (PMA -NT) Power Trading/Hedging Advisory Service

David K. Bellman <u>dkb@allenergyconsulting.com</u> <u>www.alllenergyconsulting.com</u> 614-356-0484



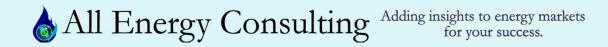


PMA commitment to you

Quantifying risk to empower effective decision making.

✓ Converting variability into certainty.

✓ Adding insights to energy markets today and for years to come for your success.

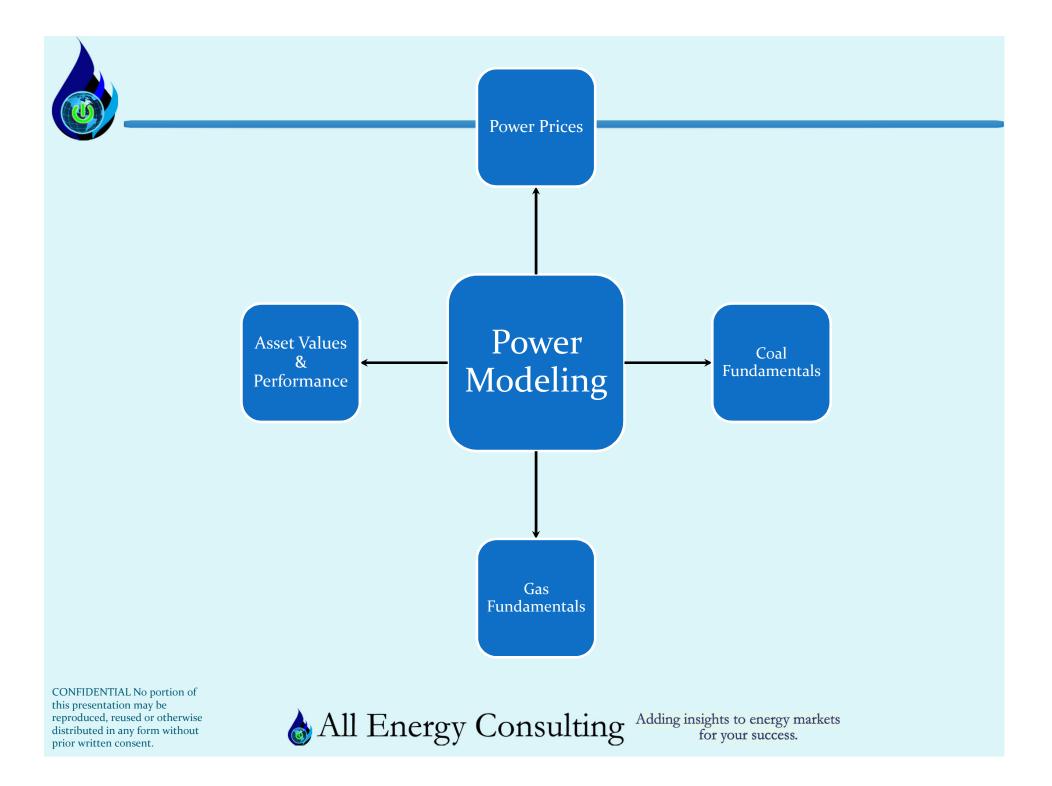




- Purvin & Gertz Inc. (Now IHS)
 - Fundamental Analysis Oil and petroleum products
- American Electric Power
 - Trading Commodities (Oil & Gas)
 - Corporate Planning and Budgeting
 - Contract Evaluation
 - Retire / Retrofit Analysis
 - Policy Analysis
 - Strategic Planning / Resource Planning
- Hedge Fund Trading Analytics
 - Trade Analysis Spreads/ HR
 - Trade Recommendations

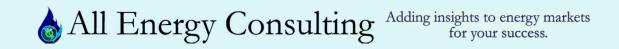


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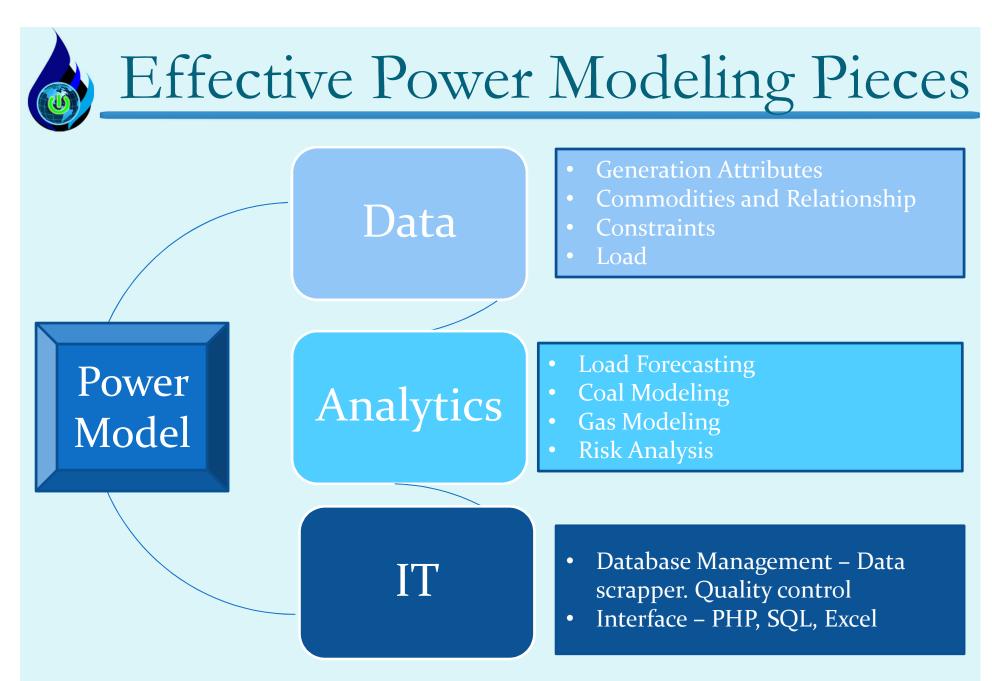
Value of PMA

- Use of PMA: Trading, Risk, Fundamentals, Budgeting, Fuel Contracts, Policy Impact, Company Analysis
- PMA's model results will allow an understanding of ranges of fuel consumption and power prices to be expected in the power markets without perfect foresight.
- Default runs encompass the major variables using reasonable expectations of changes in weather, GDP, and gas prices.
- Upside and downside risks are not symmetrical all the time.
- Proven modeling success in finding arbitrages in power and gas markets.
- PMA can be used for asset evaluation.
- PMA is designed for customization. You can create your own cases. e.g. a case using your own fundamental outlook on commodities



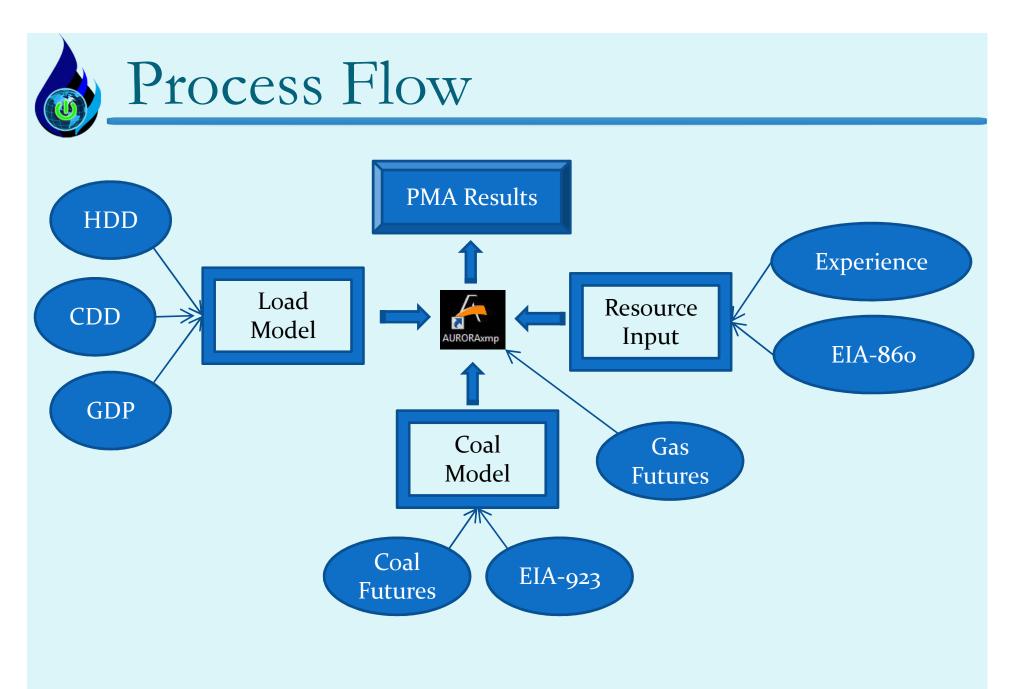
More than just a model run...

- 118 load zones statistically analyzed with 9 weather zones and 8 economic regions
- Gas price (Henry Hub and 36 basis)
- Coal price (6 major coal hubs with 1300 units)
- 22+KPower generation characteristics researched and optimized to produce accurate representation of fuel consumption and power prices for the past 4 years.
- Our model is based on 20 years of industry experience and took thousands of man-hours and hundreds of runs to develop and perfect.



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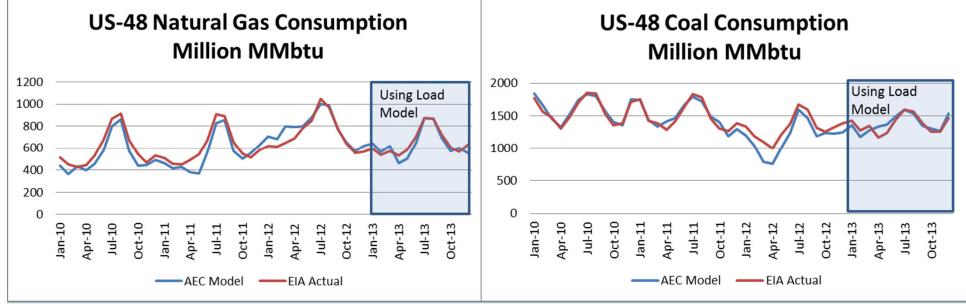
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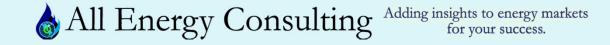
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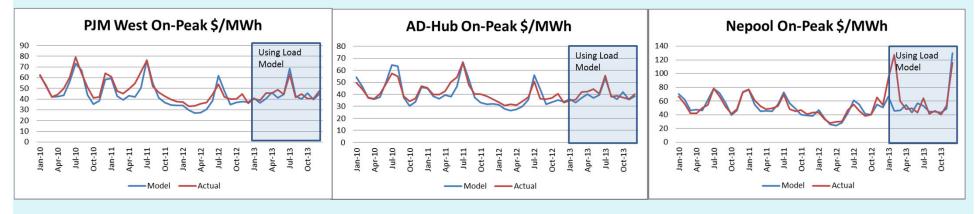
Late 2011 -early 2012 divergence as a result of coal running uneconomical due to coal plants large inventory.

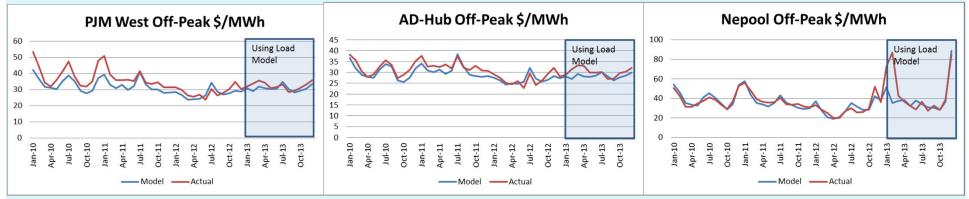
- Accounting for load and actual gas prices still leaving other parameters subject to general assumption (outages bidding factors operations)
- 2013 is using the load forecasting model based on CDD & HDD and economic indicators.
- 2013 proves the methodology plus the efficacy of the load model.
 - 2013 Gas Deviation less than 3%
 - 2013 Coal Deviation less than 1.5%





Power Price Validation



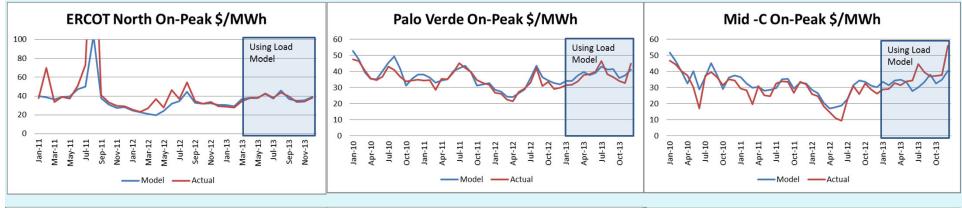


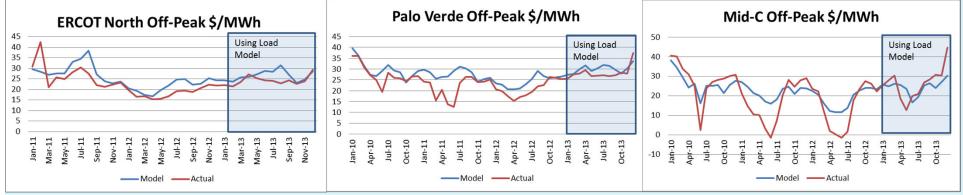
- Accounting for load and actual gas prices still leaving other parameters subject to general assumption (outages – bidding factors – operations)
- 2013 is using the load forecasting model based on CDD & HDD and economic indicators.

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Power Price Validation



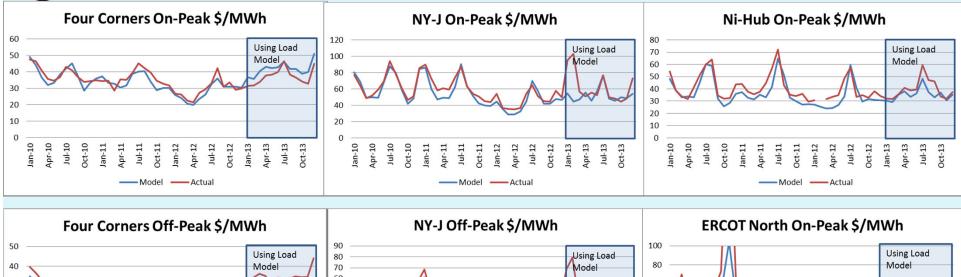


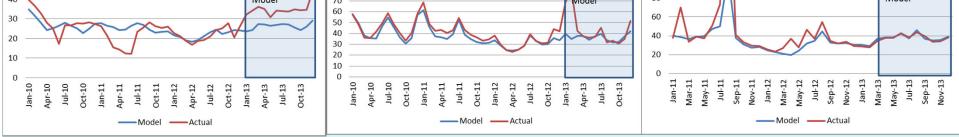
- More experience in the East, but we're now spending more time improving the West.
- 2013 is using the load forecasting model based on CDD & HDD and economic indicators

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Power Price Validation





- Adding region validation graphs upon request.
- 2013 is using the load forecasting model based on CDD & HDD and economic indicators

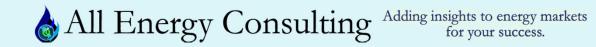
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Power

- Sensitivity view Daily power price changes from gas and coal forward curves changes, Special Case Impact (e.g. basis study)
- Power Hub comparison to forward curve to identify risk and reward for trades.
- Heat rate comparison to forward curve to identify risk and reward for trades.
- Power Hub Spread comparison to forward curve to identify risk and reward for trades.
- Trade screeners help quickly identify power, heat rate, and spread trades.
- Gas
 - Sensitivity view Daily consumption changes due to gas and coal forward curves changes, Special Case Impact (e.g. basis study)
 - Comparing changes of gas forward curves over time.
 - Gas storage model empowers users to create and produce gas forecast and see the impact of changes to consumption. Variable controls include weather, henry hub, and basis changes.
- Coal
 - Sensitivity view Daily consumption changes due to gas and coal forward curves changes, Special Case Impact (e.g. basis study)
 - Regional coal consumption breakdown.
- Plant
 - Specific plant performance

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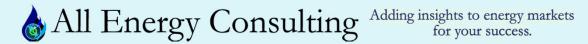
Default Cases

- Base Price Case Assumptions
 - Forward Curve Gas Prices and Basis
 - Forward Curve Adjusted to Coal Prices
 - Normal Weather
 - GDP Outlook 2014 2.8% 2015 3% 2016 3%
 - Average Forced Outage Rates
- High Price Case Assumptions
 - Forward Curve Gas Henry adjusted 50 cents higher
 - 2010 CDD & HDD
 - GDP Outlook Increased by 0.5%
 - Shift New Builds Out 1 Year
 - Double Forced Outage Rates
- Low Price Case Assumptions
 - Forward Curve Gas Henry adjusted 50 cents lower
 - 2009 CDD & HDD
 - GDP Outlook decrease d by 0.5%
 - Shift Retirements Out 1 Year
 - Half Forced Outage Rate

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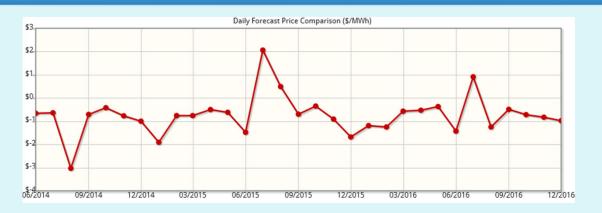
- Low Gas Consumption Case Assumptions
 - Forward Curve Gas Henry adjusted 50 cents higher
 - Weather CDD and HDD Jan-2006,Feb-2005, Mar-2012,Apr-2010, May-2009,Jun-2003,Jul-2009,Aug-2004,Sep-2003,Oct-2010,Nov-2009,Dec-2011
- High Gas Consumption Case Assumptions
 - Forward Curve Gas Henry adjusted 50 cents lower
 - Weather CDD and HDD Jan-2010,Feb-2007, Mar-2013,Apr-2011, May-2004,Jun-2010,Jul-2012,Aug-2007,Sep-2007,Oct-2005,Nov-2008,Dec-2010

All Cases Can Be Customized to Your Liking



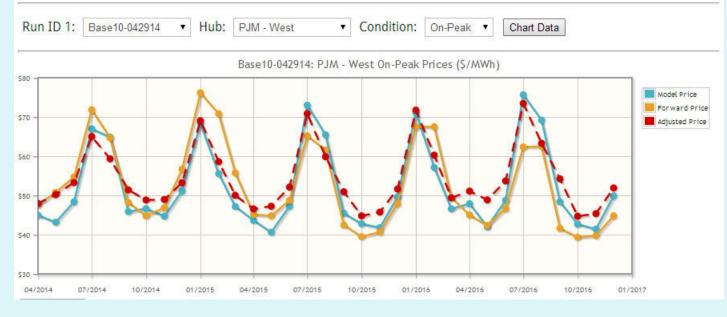


Power Views



Forward Price Comparison

Note: The chart is shows the model prices vs the forwards.



All Energy Consulting Adding insights to energy markets for your success.

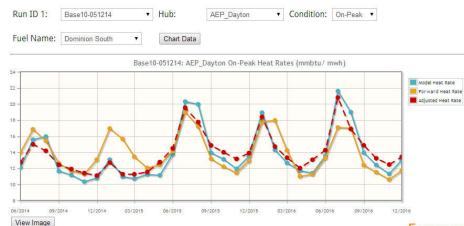
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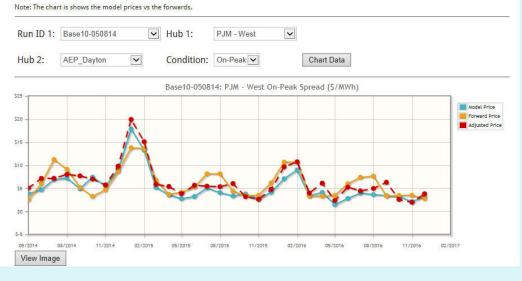
Power Views

Forward Heat Rate Comparison

Note: The chart is shows the model prices vs the forwards.



Forward Price Spread



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Power Views

Trade Screener

how 10	▼ entries				Search:		
Туре	▼ Hub	Condition	Month	4 Year	4 Gain	Loss	
Sell	AEP_Dayton	On-Peak	Oct	2014	1.4	-0.59	
Sell	AEP_Dayton	Off-Peak	Feb	2015	11.81	3.98	
Sell	AEP_Dayton	On-Peak	Feb	2015	22.11	5.36	
Sell	AEP_Dayton	On-Peak	Mar	2015	12.8	4.95	
Sell	AEP_Dayton	Off-Peak	Mar	2015	4.81	0.99	
Sell	AEP_Dayton	On-Peak	Apr	2015	5.13	1.83	
Sell	AEP_Dayton	On-Peak	Feb	2016	24.77	-2.95	
Sell	AEP_Dayton	Off-Peak	Feb	2016	15.67	4.04	
Sell	AEP_Dayton	On-Peak	Mar	2016	10.07	-3.25	
Sell	AEP_Dayton	Off-Peak	Mar	2016	4.83	-0.83	

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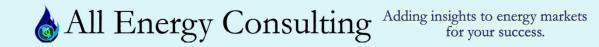


Gas Views

Gas Storage

	Inp	out Controls			
U.S. Dry Natural Gas Production (Bo	:f)	Analog Year:	2013 •	Adj Growth Rate: 3	
U.S. Supplemental Gaseous Fuels (E	Analog Year:	2013 🔻	Adj Growth Rate: 0 Adj Growth Rate: 2.7		
U.S. Natural Gas Net Imports (Bcf)	Analog Year:	2013 •			
Balancing Item (Bcf)		Analog Year:	2013 •	Adj Growth Rate: 0	
U.S. Natural Gas Total Consumption Power Demand Cont		Analog Year:	2013 •	Adj Growth Rate: 2.1	
Power Demand Con	trois				
Weather Year: 2003-2013 • Month	Monthly Henry	Price			
Мау	(4.57				
June	4.57				
July	(4.6				
August	4.55				
Septembe	er (4.54				
October	4.53				

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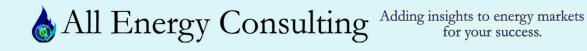
Gas Views



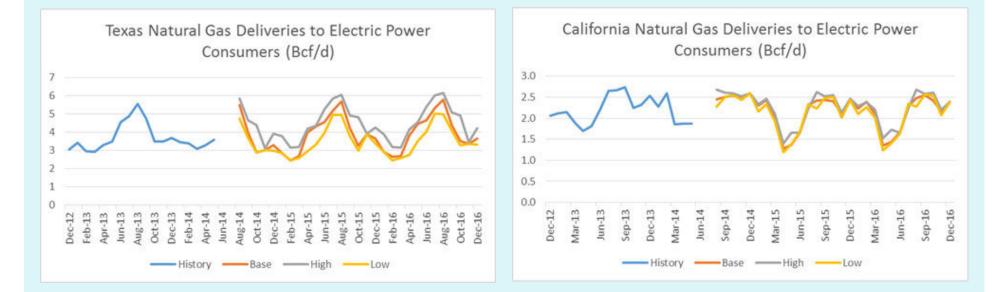
May 2, 2014 Storage: 1,055

Туре	May	Jun	Jul	Aug	Sep	Oct
Storage Calculation	1560	2064	2395	2738	3229	3594
5 Year Average	2374	2709	2971	3196	3510	3818
U.S. Dry Natural Gas Production (Bcf)	2118	2050	2138	2138	2050	2144
U.S. Supplemental Gaseous Fuels (Bcf)	5	3	3	5	5	4
U.S. Natural Gas Net Imports (Bcf)	94	106	111	109	124	101
Balancing Item (Bcf)	8	8	7	0	-7	-69
U.S. Natural Gas Total Consumption ExPower (Bcf)	1154	1019	1033	1039	1027	1250
U.S. Natural Gas Net Withdrawals from Storage (Bcf)	-505	-504	-331	-342	-491	-365

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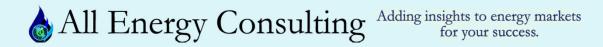






- State by state gas demand available.
- Demand can be used to feed into GPCM model.

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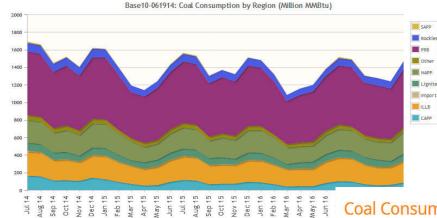




Coal Consumpion By Region

Note: The chart is the displays coal usage by region

 Chart Data Run ID: Base10-061914



Estimated coal consumption by basin.

Coal Consumption

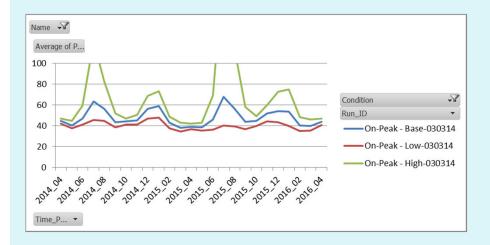
Impact of changing forward curve on coal consumption.

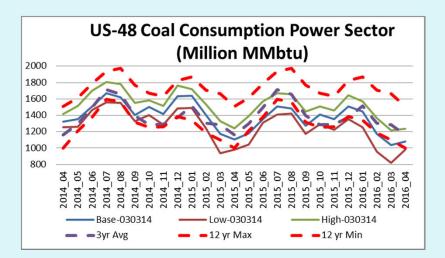


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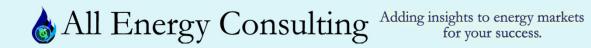
Output Files



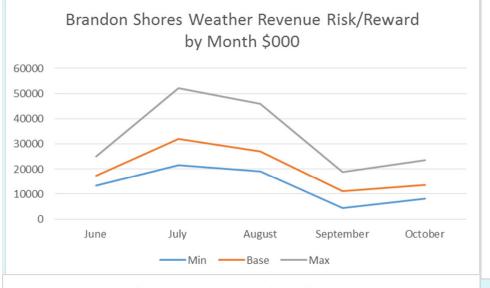


• All data presented online are also available daily in excel files.

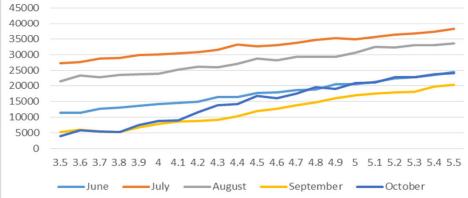
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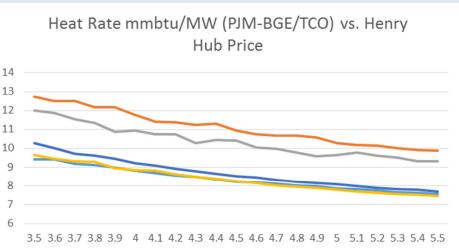












• Custom focused available for assets.

-----June -----July ------August -----September -----October

 Output range from revenue, cost, profit, local market information, sensitivities, etc...

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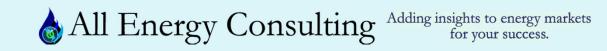
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Continued Progress

- Updates in queue:
 - Power Price Developer Similar to Storage tool
 - Allows user to change the weather, henry hub, basis. Then select a power hub to create a power price forecast.
 - Potentially Changing High and Low cases to be more extreme
 - Adding basis risk
 - Change load setup from analog year to monthly maximums and minimums.
 - Historical power price screener
 - Layered screener capabilities adding multiple screeners together

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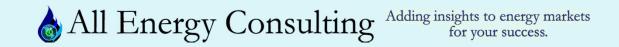
Monthly "Special Topic" Studies

- Investigate the latest market developments resulting from outages, retirements, gas basis, coal pricing, weather anomalies, etc...
- Studies will include market commentary, written discussion, tables and graphs.
- Clients may suggest themes for special topic studies.
- Studies will help clients develop a well-rounded view of how various variables are impacting power markets from a price and a fuel consumption perspective.
- Mid Month Study Run next month sensitivities changing Henry Hub from \$2-7/MMbtu in 50 cents increments.
- Summer and Winter Outlook



PMA-NT Subscription

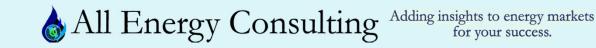
- 2 paths Custom Path Subscription Path
- Custom Path gives complete customization essentially creates an "outsource" model and modeler.
 - Unlimited changes and customization
 - Extensive data control given
 - Data feed integration e.g. IIR outage, Energy Velocity, etc...
 - Consulting service to setup the appropriate risk cases for your region.
- Subscription Path
 - Cost per customization
 - Limited data control generic to all subscribers.





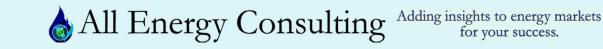
Customization Input Items

- Changing gas and gas basis
- Changing Coal Major Prices
- Changing Load via GDP outlook Total and by BEA Regions
- Changing Load via CDD and HDD by US Census Region
- Changing Emission Prices
- One time run & Continuous runs available



Customization Output Items

- Customization output include:
 - A portfolio report of specified units can be produced showing fuel burn, fuel cost, generation, starts, etc...
 - A custom fuel burn view from particular region to fuel specific codes
- One time run & Continuous runs available





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