Power Market Analysis Near-Term (PMA -NT) Offering an independent view of future market prices and fuel consumption. Also empowering your fundamental understanding of gas, coal, and power markets.

David K. Bellman

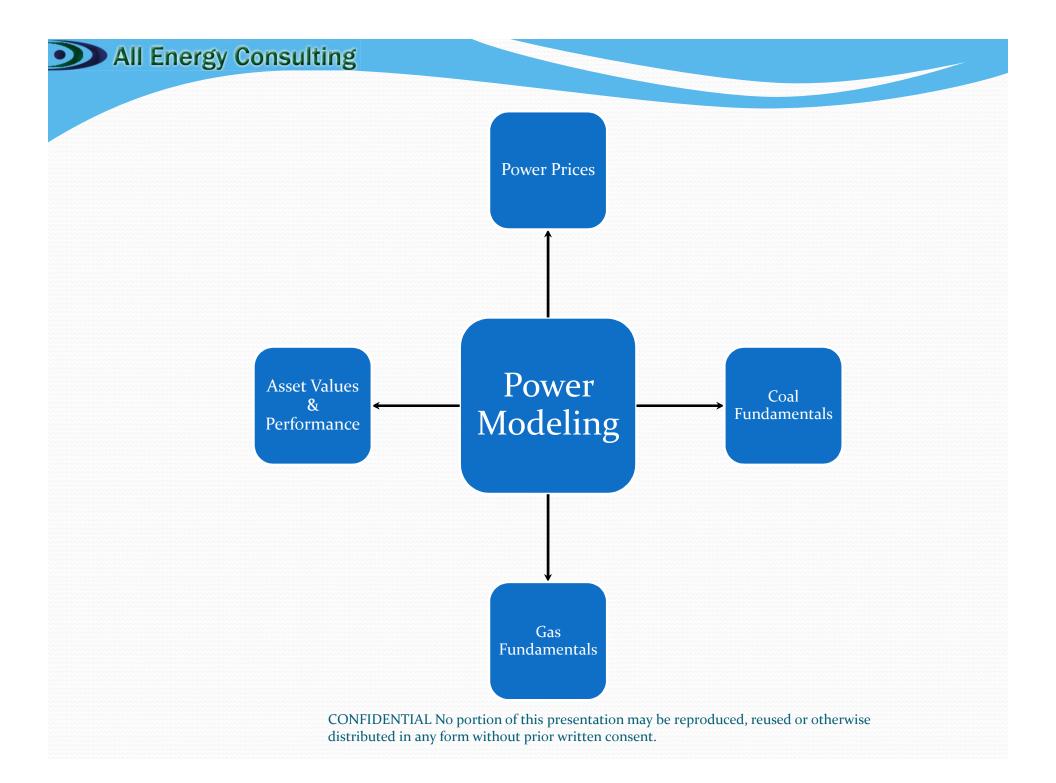
"Know where to find the information and how to use it that's the secret of success."

Albert Einstein

PMA Background

- Purvin & Gertz Inc. (Now IHS)
 - Fundamental Analysis Oil and petroleum products
- American Electric Power
 - Trading Commodities (Oil & Gas)
 - Corporate Planning and Budgeting
 - Contract Evaluation
 - Retire / Retrofit Analysis
 - Policy Analysis
 - Strategic Planning / Resource Planning
- Hedge Fund Trading Analytics
 - Trade Analysis Spreads/ HR
 - Trade Recommendations



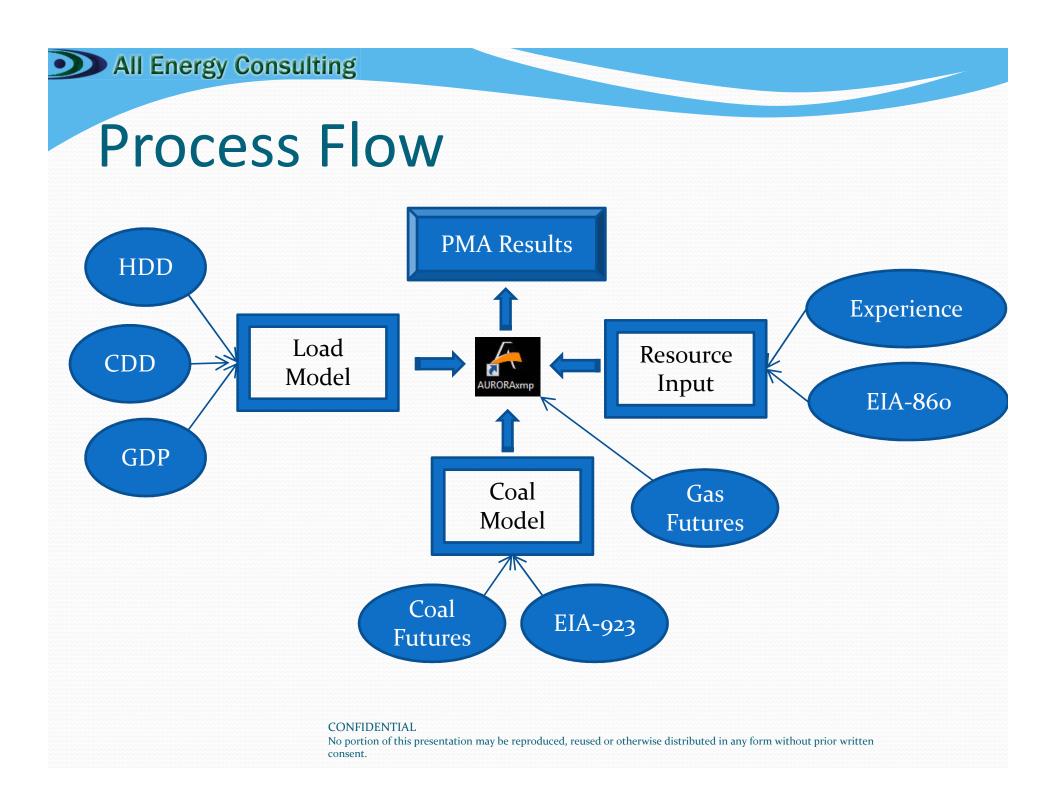


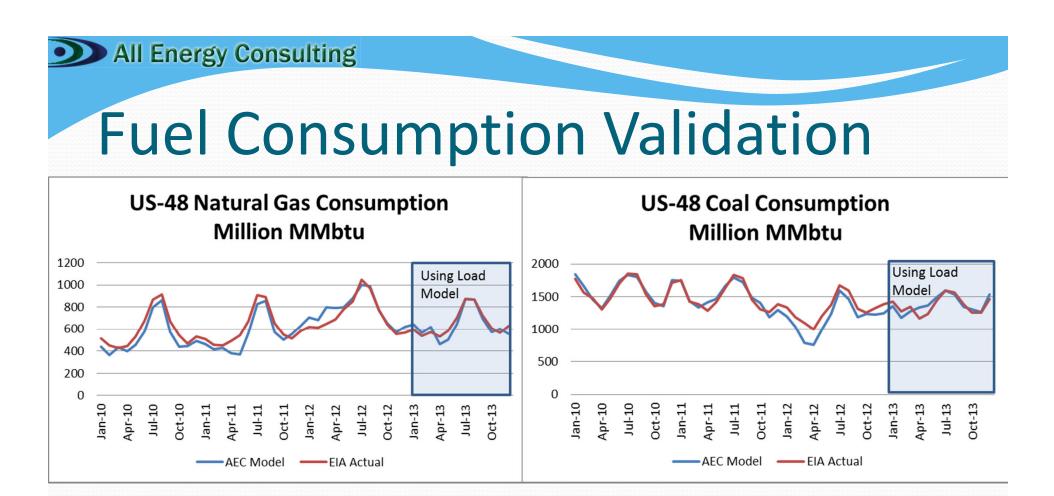
Value of PMA

- Outsourcing/Enhancing your power analytics can be very cost effective given people and software requirements (\$200K+ - At least 1 FTE = \$120K + Benefits + \$80K Software License)
- Use of PMA: Trading, Risk, Fundamentals, Budgeting, Fuel Contracts, Policy Impact, Company Analysis
- PMA's model results will allow an understanding of ranges of fuel consumption and power prices to be expected in the power markets without perfect foresight.
- PMA's various runs will encompass the major variables using reasonable expectations of the future based on changes in weather, GDP, and gas prices.
- Upside and downside risks are not symmetrical all the time.
- Proven modeling success in finding arbitrages in power, gas and gas markets.
- Understanding performances of generation assets given various conditions.

More than just a model run...

- 118 load zones statistically analyzed with 9 weather zones and 8 economic regions
- Gas price (Henry Hub and 36 basis)
- Coal price (6 major coal hubs with 1300 units)
- 22+KPower generation characteristics researched and optimized to produce accurate representation of fuel consumption and power prices for the past 4 years.
- Our model is based on 20 years of industry experience and took thousands of man-hours and hundreds of runs to develop and perfect.

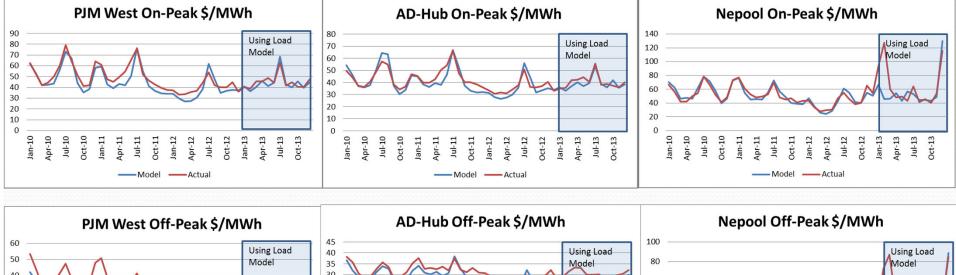


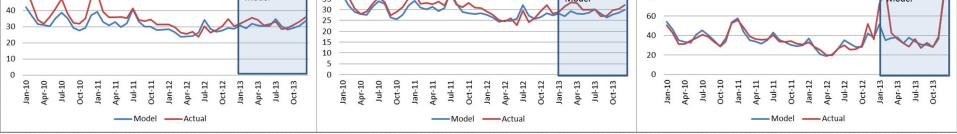


Late 2011 -early 2012 divergence as a result of coal running uneconomical due to coal plants large inventory.

- Accounting for load and actual gas prices still leaving other parameters subject to general assumption (outages bidding factors operations)
- 2013 is using the load forecasting model based on CDD & HDD and economic indicators.
- 2013 proves the methodology plus the efficacy of the load model.
 - 2013 Gas Deviation less than 3%
 - 2013 Coal Deviation less than 1.5%

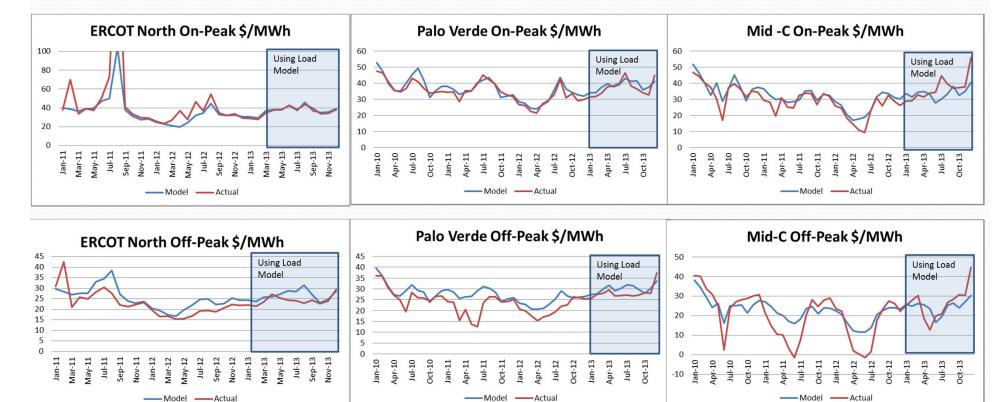
Power Price Validation





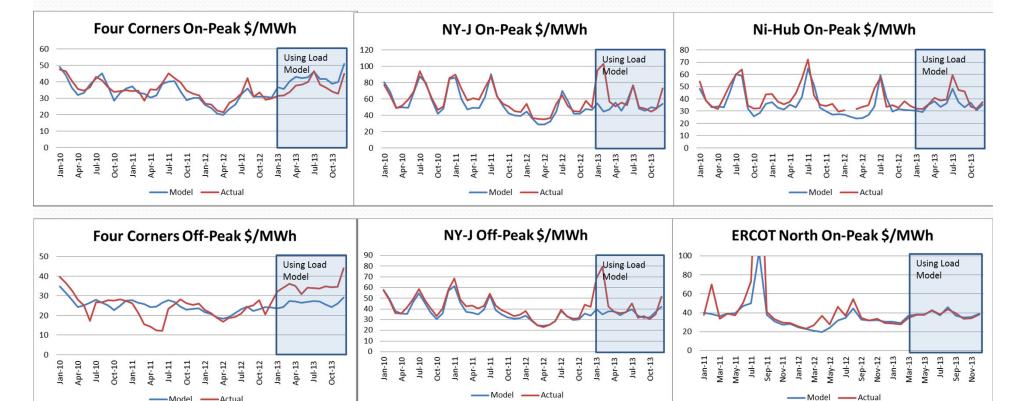
- Accounting for load and actual gas prices still leaving other parameters subject to general assumption (outages bidding factors operations)
- 2013 is using the load forecasting model based on CDD & HDD and economic indicators.

Power Price Validation



- More experience in the East, but we're now spending more time improving the West.
- 2013 is using the load forecasting model based on CDD & HDD and economic indicators

Power Price Validation



- Adding region validation graphs upon request.
- 2013 is using the load forecasting model based on CDD & HDD and economic indicators

Output

- Power
 - Sensitivity view Daily power price changes from gas and coal forward curves changes, Special Case Impact (e.g. basis study)
 - Power Hub comparison to forward curve to identify risk and reward for trades.
 - Heat rate comparison to forward curve to identify risk and reward for trades.
 - Power Hub Spread comparison to forward curve to identify risk and reward for trades.
 - Trade screeners help quickly identify power, heat rate, and spread trades.
- Gas
 - Sensitivity view Daily consumption changes due to gas and coal forward curves changes, Special Case Impact (e.g. basis study)
 - Comparing changes of gas forward curves over time.
 - Gas storage model empowers users to create and produce gas forecast and see the impact of changes to consumption. Variable controls include weather, henry hub, and basis changes.
- Coal
 - Sensitivity view Daily consumption changes due to gas and coal forward curves changes, Special Case Impact (e.g. basis study)
 - Regional coal consumption breakdown.
- Plant
 - Specific plant performance

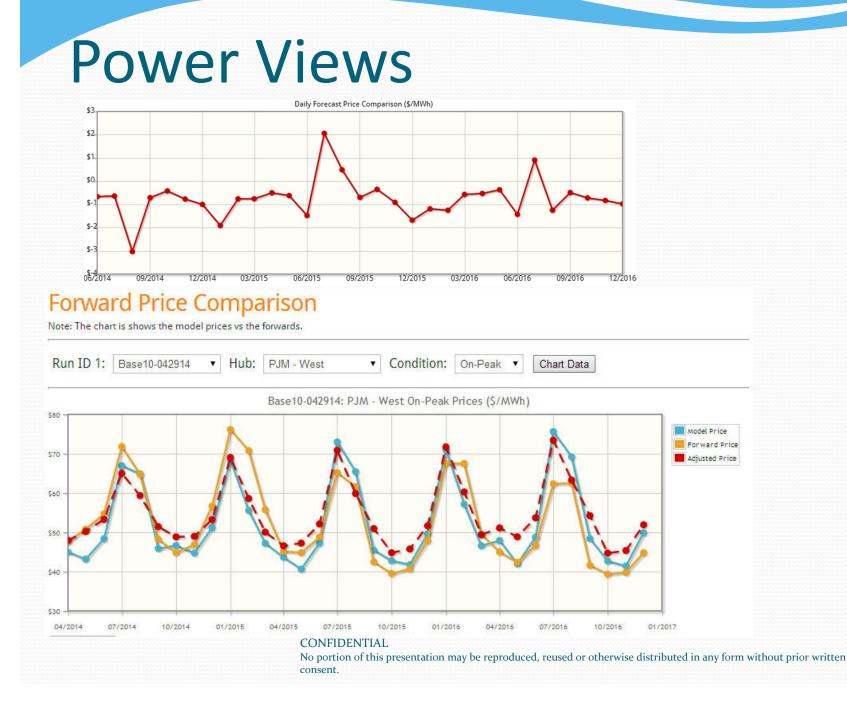
CONFIDENTIAL

Cases

- Base Price Case Assumptions
 - Forward Curve Gas Prices and Basis
 - Forward Curve Adjusted to Coal Prices
 - Normal Weather
 - GDP Outlook 2014 2.8% 2015 3% 2016 3%
 - Average Forced Outage Rates
- High Price Case Assumptions
 - Forward Curve Gas Henry adjusted 50 cents higher
 - 2010 CDD & HDD
 - GDP Outlook Increased by 0.5%
 - Shift New Builds Out 1 Year
 - Double Forced Outage Rates
- Low Price Case Assumptions
 - Forward Curve Gas Henry adjusted 50 cents lower
 - 2009 CDD & HDD
 - GDP Outlook decrease d by 0.5%
 - Shift Retirements Out 1 Year
 - Half Forced Outage Rate

- Low Gas Consumption Case Assumptions
 - Forward Curve Gas Henry adjusted 50 cents higher
 - Weather CDD and HDD Jan-2006,Feb-2005, Mar-2012,Apr-2010, May-2009,Jun-2003,Jul-2009,Aug-2004,Sep-2003,Oct-2010,Nov-2009,Dec-2011
- High Gas Consumption Case Assumptions
 - Forward Curve Gas Henry adjusted 50 cents lower
 - Weather CDD and HDD Jan-2010, Feb-2007, Mar-2013, Apr-2011, May-2004, Jun-2010, Jul-2012, Aug-2007, Sep-2007, Oct-2005, Nov-2008, Dec-2010

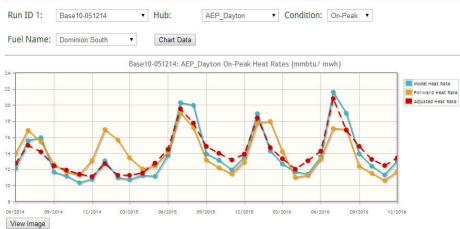
Customized Cases Available



Power Views

Forward Heat Rate Comparison

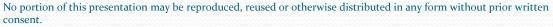
Note: The chart is shows the model prices vs the forwards.



CONFIDENTIAL

Forward Price Spread Note: The chart is shows the model prices vs the forwards.

~ Run ID 1: Base10-050814 ✓ Hub 1: PJM - West AEP_Dayton ~ Condition: On-Peak Chart Data Hub 2: Base10-050814: PJM - West On-Peak Spread (S/MWh) \$25 Model Price Forward Price \$20 Adjusted Price \$15 \$10 \$-5 05/2014 08/2014 11/2014 02/2015 05/2015 11/2016 02/2017 08/2015 11/2015 02/2016 05/2016 08/2016 View Image



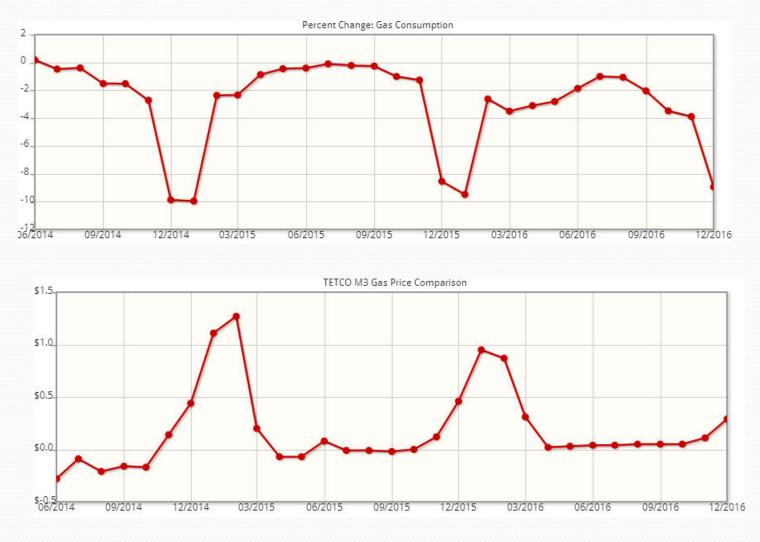
Power Views

Trade Screener

how 10	▼ entries				Search: 2014	1 ×
Туре	♦ Hub	Condition	♦ Month	Year	🔶 Max Gain 🔶	Min Gain
Sell	ERCOT-North	On-Peak	Jul	2014	43.42	25.21
Sell	NEPOOL	On-Peak	Dec	2014	17.55	13.57
Sell	ERCOT-North	Off-Peak	Jul	2014	14.42	8.5
Sell	Mid-Columbia	Off-Peak	Jul	2014	11.24	7.84
Sell	Palo Verde	On-Peak	Sep	2014	18.01	6.87
Sell	NEPOOL	Off-Peak	Dec	2014	25.72	6.58
Sell	NEPOOL	On-Peak	Aug	2014	19.62	6.08
Sell	Indiana Hub	Off-Peak	Sep	2014	8.58	5.99
Sell	ERCOT-North	Off-Peak	Sep	2014	11.1	5.73
Sell	NY-J	Off-Peak	Dec	2014	20.18	5.63

CONFIDENTIAL

Gas Views





Gas Views

Gas Storage

	Inp	out Controls		
U.S. Dry Natural Gas Production (Bcf) U.S. Supplemental Gaseous Fuels (Bcf)		Analog Year: 2013 •		• Adj Growth Rate: 3
		Analog Year:	2013	Adj Growth Rate: 0
U.S. Natural Gas Net Imports (Bcf)	Analog Year:	2013	• Adj Growth Rate: 2.7	
Balancing Item (Bcf)	Analog Year:	2013	Adj Growth Rate: 0	
U.S. Natural Gas Total Consumption	Analog Year:	2013	Adj Growth Rate: 2.1	
Power Demand Cont	trols			
Weather Year: 2003-2013 🔻 Month	Monthly Henry	Price		
May	4.57			
June	4.57			
July	4.6			
August	4.55			
Septembe	er (4.54			
October	(4.53			

CONFIDENTIAL

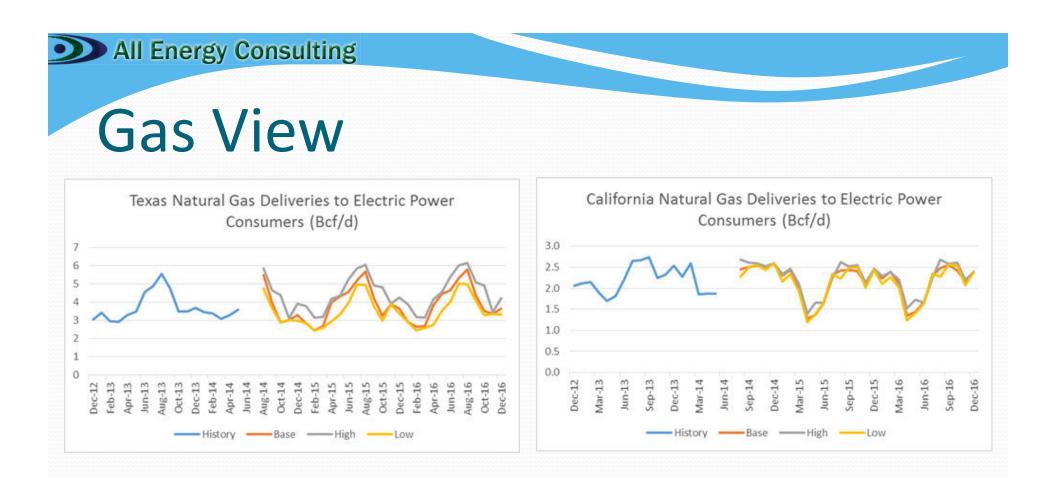
Gas Views



May 2, 2014 Storage: 1,055

Туре	May	Jun	Jul	Aug	Sep	Oct
Storage Calculation	1560	2064	2395	2738	3229	3594
5 Year Average	2374	2709	2971	3196	3510	3818
U.S. Dry Natural Gas Production (Bcf)	2118	2050	2138	2138	2050	2144
U.S. Supplemental Gaseous Fuels (Bcf)	5	3	3	5	5	4
U.S. Natural Gas Net Imports (Bcf)	94	106	111	109	124	101
Balancing Item (Bcf)	8	8	7	0	-7	-69
U.S. Natural Gas Total Consumption ExPower (Bcf)	1154	1019	1033	1039	1027	1250
U.S. Natural Gas Net Withdrawals from Storage (Bcf)	-505	-504	-331	-342	-491	-365

CONFIDENTIAL



- State by state gas demand available.
- Demand can be used to feed into GPCM model.

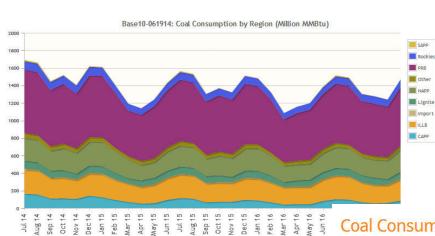
Coal View

Chart Data

Coal Consumpion By Region

Note: The chart is the displays coal usage by region

Run ID: Base10-061914



Estimated coal consumption by basin.

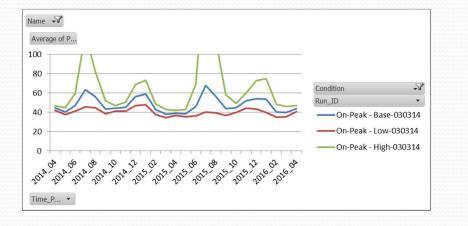
Coal Consumption

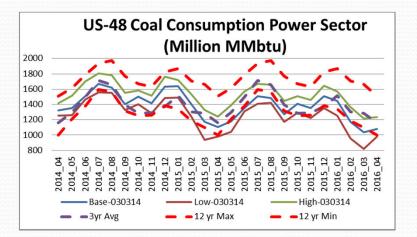
Note: The chart is the difference between RunID 1 & RunID 2

Impact of changing forward curve on coal consumption.



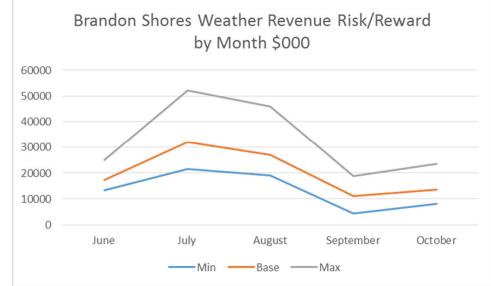
Output Files

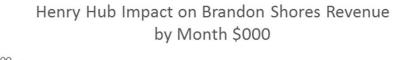


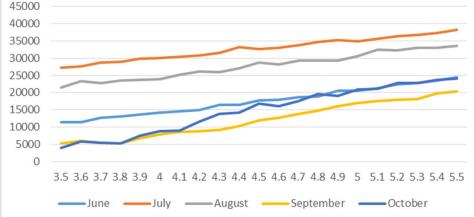


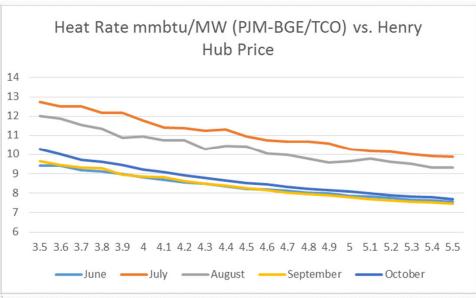
• All data are presented online are available daily in excel files.

Asset Focus









- Custom focused available for assets.
- Output range from revenue, cost, profit, local market information, sensitivities, etc...

oduced, reused or otherwise distributed in any form without prior written

Continued Progress

- Updates in queue:
 - Power Price Developer Similar to Storage tool
 - Allows user to change the weather, henry hub, basis. Then select a power hub to create a power price forecast.
 - Potentially Changing High and Low cases to be more extreme
 - Adding basis risk
 - Change load setup from analog year to monthly maximums and minimums.

Monthly "Special Topic" Studies

- Investigate the latest market developments resulting from outages, retirements, gas basis, coal pricing, weather anomalies, etc...
- Studies will include market commentary, written discussion, tables and graphs.
- Clients may suggest themes for special topic studies.
- Studies will help clients develop a well-rounded view of how various variables are impacting power markets from a price and a fuel consumption perspective.
- Mid Month Study Run next month sensitivities changing Henry Hub from \$2-7/MMbtu in 50 cents increments.
- Summer and Winter Outlook

PMA-NT Subscription

- 2 paths Custom Path Subscription Path
- Custom Path gives complete customization essentially creates an "outsource" model and modeler.
 - Unlimited changes and customization
 - Extensive data control given
 - Data feed integration e.g. IIR outage, Energy Velocity, etc...
- Subscription Path
 - Cost per customization
 - Limited data control generic to all subscribers.

Customization Input Items

- Changing gas and gas basis
- Changing Coal Major Prices
- Changing Load via GDP outlook Total and by BEA Regions
- Changing Load via CDD and HDD by US Census Region
- Changing Emission Prices
- One time run & Continuous runs available

Customization Output Items

- Customization output include:
 - A portfolio report of specified units can be produced showing fuel burn, fuel cost, generation, starts, etc...
 - A custom fuel burn view from particular region to fuel specific codes
- One time run & Continuous runs available